

SEPTEMBER  
13th TO 18th

THE KANSAS FREE FAIR



THE KANSAS FREE FAIR

SEPTEMBER  
13th TO 18th



### The Three Passenger Roadster

The new Buick Model Twenty One—Forty Four, with its graceful radiator, hood, cowl and body lines, immediately impresses one as a car of striking beauty. The Buick Valve-in-Head motor assures a surplus of power. Its endurance and capacity for service are unlimited.

This roadster is distinctly a new model, coming as the result of the growing demand for a more roomy and luxurious car of limited passenger capacity. It measures up in every detail to the standard set by Buick for a car of this type.

Not only have the radiator and hood lines been improved, but the rear of the body has been widened which, with the new crown fenders and skirts, gives the entire car a most attractive appearance.

The doors, which have been fitted with special outside handles, have been made much larger, securely attached on hinges of a new style, and equipped with substantial latches and bumpers.

The new roadster is finished in Buick green with a fine gold hair-line stripe on the body and face stripes on the wheels. The car is equipped with a tire carrier, mounted to harmonize with the rear body lines.

The 1921 Models on Display at our salesroom and Motor Hall at the Fair.

## Wood Motors Company

Sixth Ave. at Van Buren

Phone 1560



The  
Type "59"  
on Display at  
Our Salesroom  
and  
Motor Hall  
at the Fair

### AUTO SALES BRISK

Business Is Good Is the Word  
From Motor Row.

Dealers Report No Trouble in  
Placing Auto Paper.

Topeka auto dealers are enthusiastic over business prospects for the remainder of the year. Practically all of them will have an exhibit in Motor hall during the Kansas Free Fair, and the weather man has promised some real sunshine, honest to goodness automobile weather.

Manager Trefry, who is looking after Henry Ford's interests in this field, reports that he has had no trouble in placing Ford paper with local securities companies on time sales. About 50 per cent of the new Ford business is sold on time, according to the manager. Trefry also reports that more than \$20,000 in accessories have been sold during the last six months.

Reo Only "Speed Wagon."

The Reo Motor company of Lansing, Mich., has just been granted a patent on the word "speed wagon," and any other company using this name will be prosecuted, according to W. L. Porter, local manager for the Reo people. Porter announces the sale of a Reo truck to the state to be used at the Boys' Industrial school.

Noel V. Wood, local agent for the Buick and Cadillac cars, has some real speed boys among his salesmen. A visitor is surprised to see these young men, all of whom remind one of the college undergraduate, rush in and out of the Wood Motor offices chasing down live prospects. Wood reports sales of more than \$30,000 worth of accessories for the last seven months, in addition to his regular Buick and Cadillac business.

The Capital Auto & Supply company is displaying in its show window a Maxwell show chassis, which has just arrived from the factory. Visitors at the Free Fair will have a chance to look this new model over.

Kaw Valley Reorganizes.

The Kaw Valley Motor company recently reorganized with C. N. Murray and H. O. Walker in charge of the new venture. Both of these men are former employees of the Santa Fe and expect to get the jump on the other dealers in finding prospects among railway men. They will handle the Lexington car and the Transport and Oshkosh trucks. They are located at 911 North Kansas avenue.

J. R. Johnson, of the Johnson Motor company, says he is having trouble in making deliveries so popular has his car, the Oakland Sensible Six, become among the farmers in this district.

Builds a Ford Racer.

M. F. Hauserman, manager of the McCormick Motors company, is a mighty busy young man these days selling tires, disposing of second-hand cars, getting ready for the Free Fair and looking after new prospects. John Elliott, 1508 Topeka avenue, recently took a Ford chassis equipped with short couple to an 87-inch wheel base, a Stromberg carburetor, a Puget head and tried it out on the Sixth street road. The racer made 70 miles an hour. Elliott went to Colorado in it, making the trip up Pike's Peak in just 23 minutes.

Mack Busy Man Now.

If one wishes to spend a pleasant week, let him try to interview H. H. Mack, manager of the Neal Motors company. He is just about the busiest man on Motor Row. Whenever he doesn't think his men out in the country are putting enough kick in their work, he drops all his city work and takes the field to instill a little pep into them. Mack sells the Nash. The writer asked one of his salesmen the other day how he liked to work for him. The answer rang true as it came back in a flash. "He's a prince, the best man in Topeka to be associated with."

Boy Long Distance Star.

Probably the most remarkable long distance touring ever done has just been accomplished by Dean Fitch, son of Karl Fitch, a prominent oil man of Kansas City, Mo.

J. P. Moriarty, of the Moriarty Motor company of Kansas City, states that the trip of Mrs. Fitch, who accompanies her son on the journey to California, is being made in a Mitchell P model and that she has written as follows:

"Over Topeka pass yesterday, highest pass in Sierra Nevada range—Dean driving—traveled 2,800 miles since leaving and had a fine trip. No troubles."

The remarkable feature of this trip that has included much rough going and steep grades, is not the mileage involved or steady performance, but the fact that the driver is but 12 years old.

### PROBE INTO ACTRESS'S DEATH

Paris Police Want to Know About Olive Thomas's Trip Into Underworld.

Paris, Sept. 11.—The death of Olive Thomas, American motion picture actress, who succumbed to mercurial poisoning here yesterday, is under investigation by the police.

Pending result of an autopsy today, permit for shipment of the body to the United States on the Mauretania, scheduled to sail September 18, was withheld.

Jack Pickford, the young actress' husband, was to be questioned concerning a visit with Miss Thomas to the Montmartre district, Saturday night. Several of the Montmartre resorts which Miss Thomas, her husband, and a woman friend visited were being investigated.

Jack Pickford, Miss Thomas' husband, told the police that he returned to the couple's apartments on the night the fatal overdose was taken, and was told by his wife what had happened. He gave her first aid, he said, and called a doctor.

Des Moines—Charles Verdier, negro, sang his way in and out of jail, charged with disturbing the peace by his singing. Verdier insisted on renewing his vocal efforts. The judge cried enough and ordered him released.



Look Us Over

Porter-Reo Motors Co.

208 West Sixth

Phone 5849



All Models

Harley-Davidson

MOTORCYCLES AND SIDECARS

on Display at

MOTOR HALL

Kansas Free Fair.

Shawnee Cycle Co.

Topeka, Kansas

### Tire Service Station

Located in the  
10th and Kansas Ave.  
Heart of the City

Auto Tires, Tubes and Tube Repairing

Topeka Auto Tire Co.

Free Air F. A. Nickelson Free Air  
A. J. Ekblad

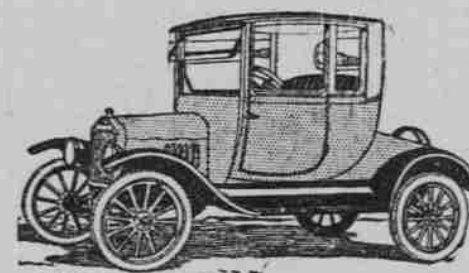
It will pay you  
to take a Look at the

## INTERNATIONAL MOTOR TRUCK

McCormick Motors Co.

1013-15 on the Avenue

Booth 24  
Motor Hall Fair Grounds



Ford  
THE UNIVERSAL CAR

Nearly every salesman on the road is asking his "house" to furnish a Ford Coupe to keep him and his samples fit to call on the trade.

## Trefry Motor Co.

Authorized Ford and Fordson Sales and Service

1014 KANSAS AVENUE

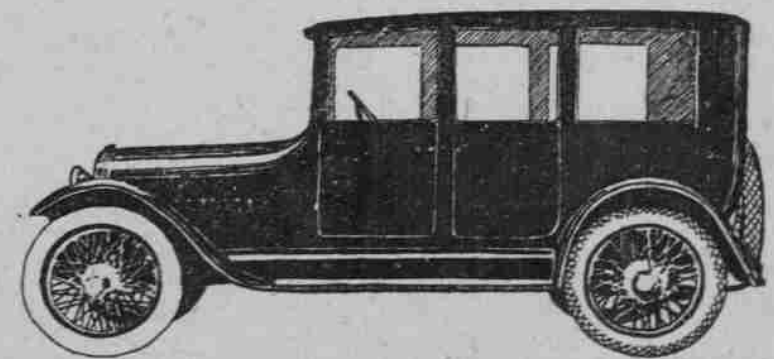
Insist on Genuine Ford Parts

PHONES 2424 and 21

## OAKLAND SENSIBLE SIX

17 NEW IMPROVEMENTS

The Ideal  
Car  
For Any Kind  
of Weather.  
Ask  
the Man  
Who Owns One



Time Saved, a More  
Enjoyable Day,  
Small Cost  
to Operate  
Are Some of the  
Benefits a Trial  
Will Convince.

TAKE A CROSS COUNTRY TRIP WITH COMFORT

J. R. Johnson Motor Car Co.

526-28 Quincy Street

Phone 848

## PEERLESS—AUBURN—DORT

Your Choice of THREE Real Cars  
Each a Distinctive Car in its Class

Competent salesmen will demonstrate any model that appeals the most. SEE OUR EXHIBIT AT MOTOR HALL. Other models on display at our sales room.

Allen Hays Auto Company

Phone 4260.

926 Kansas Ave.